

he doesn't have any time for extracurricular interests??

Curriculum vitae

[REDACTED]

Master

Objective:

- To undertake pre reg training under a registered pharmacist
- To learn practical aspects of community pharmacy as per the guidelines of RPSGB
- To provide high quality pharmaceutical care to the patients and customers

Academic qualifications:

- Graduation in Pharmacy, 1st class
- Post graduation in Business Administration, 1st class

Skills:

- Good communication and interpersonal skills
- Organized with an eye for details
- Flexible and hands on approach to work
- Can work in shift patterns and on weekends
- Efficient in using computers/ key board skills: Ms Word, Excel, Powerpoint, Email & Internet

Current status:

- Studying PG dip in pharmacy (OSPAP) from [REDACTED] University, conversion course for overseas pharmacist

Work Experience:

1. [REDACTED] Ltd. - [REDACTED] India - May 98 - Feb 99
Post: Management trainee

Duties and responsibilities: Promotion of total parenteral nutritional products like Intravenous amino acids solutions in different concentration, fat emulsions and combinations in Critical care for patients with Inflammatory bowel syndrome, Cancer patients and Burns

2. [REDACTED] [REDACTED] - Apr 99 - Dec 03
Post: Assistant Manager - Marketing - Critical care therapy

Responsibilities: Marketing and promotion of Critical Care Therapy

- Developing Market strategy for product promotion focusing on different customer segments
- Developing promotional material: Literatures, Visual aids, presentations
- Implement product strategies through customer interface, seminars & conferences.
- Therapeutic Area Specialization: Critical Care Therapy:
 - General Anesthesia: Propofol intravenous anesthesia. Total intravenous anesthesia, sedation
 - Parenteral Nutrition – amino acids solutions, fat emulsions, and combination therapy
 - Plasma volume expanders: Hydroxyethyl starch solutions

3. [REDACTED] India - Jan 04 - Jul 04
Post: Assistant Manager – Business Development (Bioequivalence and Formulation Department)

Duties and responsibilities: Pharmaceutical drug development in formulation projects

- Business development and market research for generic version of near patent expiry molecules for PARA III and IV filing for MNCs.

Curriculum vitae

- Calculate entire financial cost efficiently and effectively under tight timelines for proposed projects.
- Making valuable contribution to the potential clients by giving information for project proposals
- Assisting clients with all general and specific queries regarding company's Infrastructure, operational facilities and scientific capabilities.

4. [REDACTED] London - Feb 05 - till date

Post: [REDACTED]

Duties and responsibilities:

- Sale and promotion of all national rail products
- Provide high quality customer service and advice customers about the journey plans, timetables and engineering works.
- Selling tickets, cash till handling, Securicor dispatches of book ups and stock replenishment
- Processing of refunds and issue duplicate and changeover season tickets

Field Experience:

- Well traveled across India on business tours for product promotions and meeting clients
- Giving presentations and attending conferences for product promotion
- Extensive experience in customer interface, medical practitioners, doctors, and retailers

Professional Training:

- Just The Ticket – a ticketing training course designed and approved by the ATOC (Association of Train Operating Companies), London, UK
- 'Train the Trainer' by Michel David, Pune, India
- 'Outward Bound Training' (OBT) – by Mukesh Mehta (Anubhuti - Baroda), India
- 'Marketing Management Program' by Mudra Institute of Communications and Advertising – Ahmedabad, India.

Achievements:

- Performance recognition Award “**You have made it**” - by Claris Life sciences Ltd.
- Achieved **84% TEM** in (Test for employability as manager) conducted by All India Management Association, Mumbai, India.
- Achieved **95.94%** in Life Sciences Graduate Aptitude Test in Engineering (**GATE- 1996**) conducted by Indian Institute of Technology, Mumbai, India.

Personal Details:

- Gender, Marital status : Male, Married
- Nationality : Indian
- Date of Birth : [REDACTED]

38

Status in the UK:

- Status in UK : Full-time work visa – HSMP dependent
- Driving license : Clean full UK Driving licence

Contact Details:

- Postal Address : [REDACTED]
- Email address : [REDACTED]
- Mobile : [REDACTED]

References:

- Available on request.

does he want to commute?